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دورية تصدر عن الامانة العامة
للإتحاد العام العربي للتأمين

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Dear readers,

We will appreciate receiving any information related to the insurance industry in your country

Thank you for your support.

Regulators across the continent have displayed the propensity to enhance the operation and development of insurance and reinsurance business within their respective regions and the African insurance industry in general, notes Bahrain-headquartered Trust Re.

In its report entitled "Analysis and Focus on Reinsurance and Insurance-Continental Advancements-Africa", Trust Re says that within the continent, regulators can operate at opposite ends of the spectrum from being too lenient to being too burdensome with their requirements.

From varying perspectives, some measures may be considered protectionist in retaining the risk within the local market, inconsistent with neighbouring markets and burdensome in restricting market prospects.

Examples of the regulatory reforms and advancements currently being implemented across the continent include:

- Working towards adopting common regulatory standards, stability of the sector and regional integration to promote cross border trading of insurance services.
- Focusing on corporate governance, capital, investment, stress testing and supervision of insurance firms.
- Adopting a risk-based capital approach that aims to strengthen the market and improve its conditions. However, apart from the

positive shift to a risk-based capital environment, if the focus on risk transfer remains totally or significantly within the local market, protectionist views arise and the downside to this is that these markets can potentially detach themselves from competitive foreign capacity, innovative underwriting expertise and the ability to diversify risks properly to avoid local economic impact.

- Nurturing a regulatory environment with prudential regulation under a Solvency Assessment and Management (SAM) framework that is similar to Europe's Solvency II and formulating business regulations under the Retail Distribution Review framework.
- Promoting innovation and digitisation to increase insurance penetration.
- Pursuing a comprehensive strategy for non-banking financial services aimed at developing non-traditional and innovative solutions with priorities focusing on raising capital and insurance rates.

In Africa, Trust Re undertakes market intelligence reviews, business partners' seminars, market visits and develops long term business relations with both brokers and cedants. As a result, the reinsurer is able to obtain a firsthand view of these dynamic developments and the way in which they affect the insurance and reinsurance industry.

Source: Middle East Insurance Review

[[sigma 3/2019: World insurance: the great pivot east continues](#)]

Global insurance premium volumes passed a new benchmark high of USD 5 trillion in 2018. Global life premium growth was weak, but there was solid performance in non-life in 2018.

The central narrative of this year's annual world insurance sigma is the continued rise of the emerging markets, mostly emerging Asia and China in particular, as the main drivers of industry growth. From 11% in 2018, China's share of global premiums will rise to 20% by 2029. China remains on course to become the world's biggest insurance market by mid-2030s. The whole of Asia-Pacific will account for 42% of the global premiums by 2029.

"It's time to say HIGH FIVE because the global insurance premium passed a new benchmark high of USD 5 trillion this year. The outlook is promising. While global economic growth is slowing, we expect insurance demand to hold up over the next two years" says Jerome Jean Haegeli, Swiss Re Group Chief Economist.

"By 2029, Asia-Pacific will account for 42% of

global premiums – with China's share forecast to be 20%," says Moses Ojeisekhoba, CEO Reinsurance Swiss Re. "The strategic importance of Asia and China will become more and more eminent across the world."

Swiss Re Institute forecasts close to 3% global premium growth in real terms per annum in 2019/20, against a slowing but still positive economic backdrop. Advanced market premiums will grow by 1.5%, and emerging markets by 7.9%. China will be the largest contributor, in both life and non-life. Overall, however, the advanced markets will still provide almost half of additional premiums in absolute terms in the next two years.

https://www.swissre.com/institute/research/sigma-research/sigma-2019-03.html?utm_campaign=sigma3_2019&utm_medium=socialmedia&utm_source=linkedin&utm_content=organic&utm_term=Regionbar

MENA: Cloudy outlook for life market in the region

Premium growth in the Middle East and Africa (MEA) life insurance market remained weak in 2018, amid still challenging economic conditions and a competitive environment, says Swiss Re Institute in its latest World Insurance report released last week.

In the Middle East, weak economic growth and a shrinking expat population led to slower premium growth in the UAE (4.3%), the largest market, and a decline in Saudi Arabia (-2.0%).

With a weak economic environment in the region, the outlook for insurance markets looks clouded. The weak outlook applies particularly to the oil exporting markets.

The data show that life insurance remains a small proportion of total business in several markets.

The table below shows the performance of the largest life markets in MENA and their world rankings:

World Ranking	Country	Premium 2018 \$ m	Premium 2017 \$ m	Change %		2018 Share of total business %
				Nominal	Inflation adjusted	
40	UAE	2,854	2,656	7.5	4.3	22.9
44	Morocco	2,147	1,752	22.5	16.5	46.9
51	Turkey	1,417	1,855	-23.6	-13.2	13.6
53	Iran	1,010	1,258	-19.7	-10.1	13.1
58	Egypt	677	687	-1.4	-2.4	42.9
62	Lebanon	524	498	5.4	-0.6	32.7
71	Saudi Arabia	306	304	0.5	-2.0	3.2
80	Tunisia	186	183	1.6	NA	21.4
81	Kuwait	163	145	12.1	10.7	12.4
82	Oman	156	146	6.9	5.9	14.0
84	Bahrain	142	139	1.5	-0.6	19.6
85	Jordan	120	112	7.1	2.4	13.4
86	Algeria	105	123	-14.6	-14.2	8.8
	World	2,820,175	2,724,017	3.5	0.2	54.3

MENA: Slow growth expected in non-life markets

Gradual recovery is expected in the non-life sector in the Middle East as economies continue to strengthen, says the World Insurance report published last week by Swiss Re Institute.

The two largest markets in the Middle East, namely, Saudi Arabia and the UAE, contracted last year.

Health insurance still contributes positively, but increased competition and liberalisation of motor rates led to declining premium volumes overall. In the UAE, an infrastructure spending plan will provide some support for the commercial lines.

The table below shows the performance of the largest non-life markets in MENA in 2018 and their world rankings:

World Ranking	Country	Premium 2018 \$ m	Premium 2017 \$ m	Change %		2018 Share of total business %
				Nominal	Inflation adjusted	
27	UAE	9,607	9,548	0.6	-2.4	77.1
28	Saudi Arabia	9,157	9,430	-2.9	-5.3	96.8
29	Turkey	9,035	10,200	-11.4	0.7	86.4
36	Iran	6,678	7,796	-14.3	-4.2	86.9
48	Qatar	3,038	2,941	3.3	3.1	100
50	Morocco	2,432	2,244	8.3	3	53.1
63	Kuwait	1,145	974	17.5	16.1	87.6
65	Algeria	1,084	1,100	-1.5	-1.0	91.2
66	Lebanon	1,079	1,024	5.4	-0.6	67.3
69	Oman	960	917	4.6	3.7	86.0
70	Egypt	902	931	-3.1	-4.0	57.1
72	Jordan	775	724	7.1	2.4	86.6
78	Tunisia	684	674	1.6	NA	78.6
82	Bahrain	582	575	1.2	-0.9	80.4
	World	2,373,050	2,233,490	6.2	3.0	45.7

Source: Middle East Insurance Review

World
Insurance

Source: Middle East Insurance Review

GCC insurance sector's profitability defies dismal forecast

Combined profits in 6-nation bloc hit \$324M; UAE enjoys 30% share

Quashing dismal forecasts of an industry downtrend in 2019, insurance sector profitability in the GCC surged 5 per cent in the first quarter with the UAE claiming more than 30 per cent of the total.

The combined insurance sector profitability of the six-nation bloc rose to \$324 million in the first quarter from \$308.7 million a year ago. The profitability of 26 listed insurance companies in the UAE in the quarter reached \$98.15 million compared to \$98.2 million in the year-ago quarter, showing almost flat growth, according to data released by Bloomberg & U Capital Research.

S&P Global Ratings expects the trend of decreasing profitability to continue in 2019. The ratings agency said in a report that growth of gross written premiums (GWPs) in most GCC markets will likely stay sluggish, due to the lack of new mandatory insurance coverage and difficult economic conditions. Although the GCC's six insurance markets should remain profitable, S&P said it anticipates a decline for some of them this year.

"A modest pickup in GDP growth across the region in 2019 will not necessarily translate into stronger GWP growth, since lacklustre consumer spending and corporations' need to cut costs will persist," it said.

Kenneth G. Maw, managing director at RP Insurance Consultants, said the UAE is "certainly undergoing testing times and quite rightly most businesses are battenning down the hatches and are probably more focused on controlling expenditure... which unfortunately has a knock-on effect throughout the economy".

"Notwithstanding this, the sample of listed firms only reflects probably half the number of operating insurers in the country and I am certainly aware that many of the unlisted firms have experienced strong performance and growth in Q1 through implementing improved IT systems and improving service delivery so all is not just doom and gloom and opportunities are out there to stimulate growth," said Maw.

"With increasing geopolitical tensions regionally, we probably will continue to face an unsettled period although historically, the insurance industry



has tended to weather these storms fairly unscathed, however only time will tell. It will be interesting to gauge the same set of stats after Q3 and Q4 to get the real picture of what is happening in 2019," said Maw, an industry veteran in the UAE.

Commenting on the research data, Maw said: "The positive incline of 5 per cent rise in GCC-wide profitability

has been heavily supported by almost a 30 per cent increase in Saudi Arabia's figures, as well as 17 per cent in Kuwait."

"Needless to say, Saudi Arabia is enjoying a steep incline as in addition to a lot of activity in terms of major new projects and capital investment within the kingdom, it is also still in the process of rolling out compulsory medical insurance which has no doubt injected further premium spend. Kuwait too has been investing heavily in new projects which will have stimulated its' above average growth in premium," said Maw.

He said in view of the fragility of some of the smaller firms operating in the territory, "this is probably the right time to start looking more closely for M&A opportunities and consolidation within the Insurance sector for insurers as well as brokers".

Fareed Lutfi, secretary-general of the Emirates Insurance Association, has also said M&As would inevitably happen in the UAE's overcrowded insurance and Takaful industry.

"M&As are inevitable to happen in the UAE and the GCC. Usually, banks start - which has already happened in the GCC - and then the insurance sector follows. We have already seen some mergers and acquisitions taking place recently in Bahrain," said Lutfi.

In a separate report, S&P said the main drivers of premium growth in 2019 would be an increase in infrastructure spending in Abu Dhabi following the adoption of a Dh50 billion multiyear stimulus package, and investments in Dubai in the run-up to Expo 2020. The ratings agency said a new labour insurance system to replace bank guarantees for workers could also lead to higher premium volumes.

Source: www.khaleejtimes.com

*Regional
Insurance*

ندوة عربية حول متطلبات معايير المحاسبة الدولية نهاية شهر ايلول القادم

بعضوان

"المعيار الدولي للتقرير المالي رقم (17) عقد التأمين ورقم (16) إدارة عقود الإيجار" وحوكمة تكنولوجيا المعلومات والتأمين ضد حوادث الأمن السيبراني



وسيعطي مواضيع الندوة المتعلقة بالمعيار المحاسبي الدولي رقم 17 والمعيار المحاسبي الدولي رقم 16 نخبة من المحاضرين من كوادر وخبراء شركة إرنست ويونغ- الأردن من العاملين في السوق الاردني والاسواق العربية وهم كل من السيد بلال قمر - مدير رئيسي - خدمات الاستشارات المحاسبية والمالية والسيد كافي باثر - اكتوراري والسيد مايكل ميركوتر - مدير رئيسي اكتوراري والسيد وائل علي - مدير- خدمات الاستشارات المحاسبية والمالية إضافة الى محاضر من البنك المركزي الأردني وهو السيد نادر قاحوش، رئيس مفتشين / إدارة الرقابة على المعلومات والتكنولوجيا المصاحبة لها في دائرة الرقابة على الجهاز المصرفي في البنك المركزي الأردني، والذي سيعطي موضوع الحاكمية والأمن السيبراني.



سيعدق الاتحاد الاردني لشركات التأمين وبالتعاون مع شركة إرنست ويونغ- الأردن ندوة عربية بعنوان "المعيار الدولي للتقرير المالي رقم (17) عقد التأمين ورقم (16) إدارة عقود الإيجار وحوكمة تكنولوجيا المعلومات والتأمين ضد حوادث الأمن السيبراني" وذلك يومي الأربعاء والخميس 25-26/9/2019 في فندق انتركونتنتال- عمان- الأردن.

وأكد المهندس/ ماجد سميرات - رئيس الاتحاد الاردني لشركات التأمين انه يأتي عقد هذه الندوة الهامة لتناقش محاور غاية في الأهمية لقطاع التأمين والشركات العاملة فيه، إضافة إلى الاهتمام من الجهات الرقابية بتطبيق المعايير المحاسبية الدولية على القطاعات المالية بشكل عام وشركات التأمين بشكل خاص من ضمن الاجراءات الرقابية لضمان الملاءة المالية لشركات التأمين وقدرتها على الوفاء بالتزاماتها المستقبلية وانسجاماً مع توجهات مجلس ادارة الاتحاد بصفته ممثلاً لقطاع التأمين للتخضير للمرحلة القادمة التي تلزم شركات التأمين بتطبيق هذه المعايير ومساعدتها في الاستفادة من الخبرات والتجارب العالمية بهذا الخصوص لضمان التطبيق الصحيح لهذه المعايير.

وأضاف سميرات بأن هذه الندوة مخصصة لشركات التأمين وإعادة التأمين المحلية والعربية والاتحادات وهيئات الرقابة العربية كذلك البنوك وغرف التجارة والصناعة

هيئة التأمين تصدر التقرير السنوي لنشاط قطاع التأمين في دولة الامارات 2018

وأضاف أن الهيئة تعمل

حالياً على عدة مشاريع تهدف إلى تعزيز دور قطاع التأمين وتنميته وفق آليات التكنولوجيا الرقابية، منها مشروع الانتقال الى الجيل القادم من الرقابة على قطاع التأمين من خلال إعداد منصة الإشراف الرقمية والربط الإلكتروني مع شركات التأمين والمهين المرتبطة به.

وبين أن سوق الامارات يتصدر أسواق الدول العربية وشمال أفريقيا MENA من حيث الأقساط المكتتبه خلال الـ 10 أعوام السابقة، فيما تشير التقارير العالمية إلى التحسن الملحوظ في ترتيب الدولة عالمياً على مدار السنوات الخمس الأخيرة من حيث إجمالي أقساط التأمين المكتتبه ليصل إلى (36) عام 2017 مقارنة بالمرتبة (44) عام 2013، فيما وصل ترتيب الدولة من حيث انتشار التأمين إلى المرتبة (42) عام 2017 مقارنة بالمرتبة (64) عام 2013.

وأشار مدير عام هيئة التأمين في دولة الامارات إلى تنامي دور قطاع التكافل في صناعة التأمين بالدولة، إذ بلغ إجمالي الأقساط المكتتبه من قبل جميع شركات التأمين التكافلي العاملة في الدولة (4.4) مليار درهم عام 2018 بزيادة نسبتها (4%) عن عام 2017، فيما بلغت نسبة الأقساط المكتتبه من قبل جميع شركات التأمين التكافلي (16%) الى إجمالي الأقساط المكتتبه من قبل شركات التأمين التقليدي الوطنية عام 2018.

كما أظهرت البيانات الواردة في التقرير السنوي أن قطاع الأنشطة المالية والتأمين قد حققاً معاً نسبة مساهمة بلغت 9.2% في الناتج المحلي الإجمالي بالأسعار الجارية عام 2018 بمعدل نمو بلغ 4.5% عن عام 2017، فيما بلغت مساهمة إجمالي الأقساط المكتتبه في الناتج المحلي الإجمالي GDP لعام 2018 ما نسبته (3%)، ومن المتوقع استمرار النمو عام 2019، بما يوازي نسبة النمو في الناتج المحلي الإجمالي للعام الجاري.

هذا ويمكنكم الاطلاع على المزيد عن طريقة زيارة الرابط الآتي:

[www.gaif-1.org/userfiles/file/Emirates Insurance Authority2018.pdf](http://www.gaif-1.org/userfiles/file/Emirates_Insurance_Authority2018.pdf)

بالإضافة الى ان الامانة العامة للإتحاد العام العربي للتأمين ستقوم بنشر كامل الخبر بكل تفاصيله في العدد رقم 142 من مجلة التأمين العربي والتي ستصدر في 2019/9/30.

• 43.7 مليار

درهم الأقساط المكتتبه ، و 63.6 مليار درهم الاستثمارات

• 4% ارتفاع أقساط شركات التأمين التكافلي إلى 4.4 مليار درهم

• ارتفاع ترتيب الإمارات عالمياً في إجمالي أقساط التأمين المكتتبه إلى (36) وفي انتشار التأمين إلى (42) عام 2017.

أصدرت هيئة التأمين في دولة الإمارات العربية المتحدة التقرير السنوي لنشاط قطاع التأمين في دولة الامارات لعام 2018 والصادر عن هيئة التأمين ، والذي يرصد أهم انجازات هذا القطاع الهام والتطور الذي حققه خلال العام الماضي.

وتوقع معالي المهندس سلطان بن سعيد المنصورى وزير الاقتصاد رئيس مجلس إدارة هيئة التأمين في مقدمة التقرير أن تشهد سوق التأمين الإماراتية زيادة كبيرة في السنوات المقبلة نتيجة التنمية الاقتصادية المستدامة.

ولفت معاليه إلى أن الإمكانيات الكبيرة التي تزخر بها دولة الإمارات العربية المتحدة ودول مجلس التعاون الخليجي، والتي تساعد على تأدية قطاع التأمين دوراً كبيراً وريادياً في المنطقة العربية.

وبيّن معاليه أن حجم الأقساط المكتتبه لجميع فروع التأمين بلغ خلال عام 2018 ما مجموعه (43.7) مليار درهم.

وأضاف: أن ما يؤكد أهمية هذا القطاع ودوره الحيوي بالنسبة للاقتصاد الوطني هو حجم الأموال المستثمرة فيه التي بلغت (63.6) مليار درهم في نهاية عام 2018، فيما بلغت حقوق المساهمين في شركات التأمين الوطنية (20.5) مليار درهم.

بدوره قال سعادة إبراهيم عبيد الزعابي مدير عام هيئة التأمين إن الجهود المتواصلة التي تقوم بها هيئة التأمين تدعم فرص نمو قطاع التأمين بالدولة وتحفزها بشكل كبير.

وأكد على استمرار استكمال اصدار القوانين التي تعزز القاعدة التشريعية لتنظيم قطاع التأمين وتطوير أداء سوق التأمين المحلية والكيانات العاملة فيها على أسس قانونية وفنية ومالية متينة، وزيادة تنافسية القطاع على المستويين الإقليمي والدولي وفقاً لأفضل الممارسات العالمية.



Contributions & market share of Islamic insurance business show growth

United Arab Emirates

The total contributions chalked up by all takaful companies operating in the country amounted to AED4.4bn (\$1.2bn) in 2018, an increase of 4% over 2017, according to the annual report of the UAE Insurance Authority for 2018.

Mr Ibrahim Obaid Al Zaabi, director general of the UAE Insurance Authority, pointed to the growing role of the takaful sector in the insurance industry in the UAE.

In comparison, the takaful sector grew by 13.5% in 2017 to AED4.2bn, which represented 15% of total written premiums of national traditional insurance companies.

The total number of takaful companies operating in the UAE was 12 at the end of last year, which was unchanged from 31 December 2017. The 12 are all local companies. In all, there are 62 insurance companies operating in the country.

[Source: Middle East Insurance Review](#)

Best's Market Segment Report: Bahrain's Insurance Market's Shine Fades, but Segment Still Prospering

Bahrain was once considered a centre of excellence for Middle East insurance and reinsurance, but its position as a hub has been overtaken by some of its neighbours, according to a new **AM Best** report.

The *Best's Market Segment Report*, titled, "Bahrain's Insurance Market's Shine Fades, but Segment Still Prospering," states Bahrain used to possess the most comprehensive and forward-looking regulatory environment compared with some of the other GCC countries; however, it appears to have stagnated, with limited innovation or change. Meanwhile, Middle East jurisdictions have developed their own risk-based regimes, whilst Bahrain continues to operate on slightly antiquated rules.

Despite this, the report states that Bahrain's insurance market continues to thrive and remains the domicile of choice for a number of foreign operations. AM Best notes that in particular, the takaful segment in Bahrain continues to evolve. Bahrain was the first country in the Middle East to establish specific takaful regula-

tions and now has the highest level of takaful penetration in the Middle East, excluding Saudi Arabia.

AM Best's research also examines merger and acquisition (M&A) activity and predicts industry consolidation will continue. Salman Siddiqui, director, said: "The Bahraini market has seen a number of M&A deals in recent years, with companies looking to obtain market share through inorganic growth. While AM Best would not be surprised to see more M&A activity as companies seek to consolidate their market positions through acquisition, a number of barriers still remain."

AM Best's ratings for Bahraini-domiciled (re)insurers have seen positive and negative movement over the last 18 months. Mahesh Mistry, senior director, said: "Broadly speaking, (re)insurers domiciled in Bahrain continue to display excellent levels of risk-adjusted capitalisation. Additionally, Bahraini insurers have improved their levels of enterprise risk management and risk culture."

Bahrain

[Source: Market Screener](#)

تونس

وسرعان ما تحرك المكتب الموحد التونسي للسيارات واتصل بنظيره الجزائري - حيث أن السيارة النقل كانت تحمل بطاقة برتقالية صادرة من شركة التأمين الجزائرية أليانس Alliance - وتم اعتماد آلية مصالحة ودية وسدّدت التعويضات. وبذلك تثبت البطاقة البرتقالية أن بإمكانها أن تكون أداة ناجعة لحماية المتضررين وحصولهم على حقوقهم كلما توفرت الإرادة الجدية والعزيمة لدى المكاتب الموحدة ولدى شركات التأمين العربية.

[المصدر: المكتب الموحد التونسي للسيارات](#)

استيقظت قرية خمودة التابعة لولاية القصرين التونسية يوم الاربعاء الموافق 31 أوت 2016

ببطحاء - السوق الاسبوعية للطريق الرئيسية - حيث أصدمت شاحنة جزائرية ثقيلة بحافلة نقل عمومي وتدفعها نحو عمود كهربائي مما تسبب في سقوط أسلاك الضغط العالي مخلفاً وراءه الكثير من الخسائر في الارواح والممتلكات تجاوزت

حادثة خمودة: عندما تُلمَّمُ البطاقة البرتقالية الجراح

على حادثة مروعه للطريق الرئيسية - حيث أصدمت شاحنة جزائرية ثقيلة بحافلة نقل عمومي وتدفعها نحو عمود كهربائي مما تسبب في سقوط أسلاك الضغط العالي مخلفاً وراءه الكثير من الخسائر في الارواح والممتلكات تجاوزت

AXA Assurances Algérie to market a new health insurance cover

AXA Assurances Algérie is marketing a new health insurance product "AXA SAHTY" dedicated to families and individuals.

The new policy covers hospitalization costs, surgical operations, explorations and medical analysis performed in health centers contracted with AXA Assurances across the country. The compensation limit amounts to DZD 300 000 (2 587 USD) per year, for a premium of around DZD 30 (0.26 USD) per day.

Source: Atlas Magazine

Algeria

Regulator issues guidelines for insurance consumers

The Saudi Arabian Monetary Authority (SAMA) has adopted a set of norms that customers of insurance companies should follow in order to protect their rights and guarantee that they buy the best products and services.

This move by SAMA aims to eliminate conflict between customers and insurance companies that may result from a failure to meet obligations under an insurance policy, reported *Al Riyadh*.

SAMA sets out the responsibilities of the customer, such as:

- ◆ the necessity of providing truthful and complete information in an application to purchase insurance, and not making false declarations;
- ◆ reading carefully information provided by the insurance company;
- ◆ inquiring about any paragraph or text that is not clear to him that the insurance com-

pany's employee or representative is obliged to answer;

- ◆ getting information about complaint channels;
- ◆ reporting irregularities in respect of insurance services or products, such as the insurer's employees or representatives promoting incorrect features of an insurance product;
- ◆ reviewing all information and personal data handed to the insurer, and not disclosing such information and personal data to any party other than the insurance company; and
- ◆ obtaining copies of contracts and forms related to the product or insurance service, especially documents that the customer has signed.

Source: Middle East Insurance Review

Insurance companies are preparing for huge claims from riots

Sudanese insurance companies are currently preparing to pay compensation to policyholders that are expected to be millions of Sudanese pounds, according to an industry estimate.

The claims arise from losses incurred in deadly riots and confrontation with government militias in June. The payouts are to be made to those with riot cover. Insurance policies that cover riots and disturbances are bought as a rider to fire insurance.

Sudanese loss adjusting companies licensed by the National Insurance Supervisory Authority have been activated. Insurance companies rely on them to estimate the losses and damages that have occurred and then recommend the amount of compensation. Ms Halima Nialal, director of licensing at the National Insurance Supervision Authority of the Ministry of Finance and Economic Planning in Sudan, told *Asharq Al-Awsat* that insurance companies would not face the risk of bankruptcy. All companies have agree-

ments with global reinsurance companies, she said.

Major entities in the country, such as the Union of Sudanese Banks, the University of Khartoum and major companies, especially telecommunications companies, have completed their loss assessments. For instance, the University of Khartoum estimated its losses in billions of Sudanese pounds. Others estimate losses of between SDG10m (\$221,000) to SDG40m each for small and medium-sized businesses, which overlook the main streets of Khartoum.

The National Insurance Supervisory Authority, which monitors and licenses local and foreign companies in Sudan, has not yet received details of the extent of losses sustained by the State, individuals and companies as a result of the protests.

Source: Middle East Insurance Review

Saudi Arabia

Sudan

Insurance market expands by over 20% in 2018

Premiums written in Palestine increased by 24% to \$280m last year compared with 2017, according to data from the 10 insurance companies operating in the market.

Source: Middle East Insurance Review

A report in *Aliqtisadi* shows that the three biggest insurers in terms of premium income in Palestine last year were:

Insurer	premium income 2018 US\$ m
Trust International Insurance	58.52
United Insurance	51.10
National Insurance	50.96



The insurers operating in Palestine include two takaful companies. Tamkeen Insurance is the 10th insurer in Palestine and the second takaful operator. It opened its doors in September 2018. The first Islamic insurer in Palestine is Al-Takaful Insurance Company which started operations in 2006.

significant potential for further growth in Qatar 's insurance industry

Market characteristics suggest significant potential for further growth in Qatar's insurance activity, which currently remains at a "modest level", a new report has shown.

Annual premiums of around \$3bn account for 1.5% of Qatar's GDP, compared to a global average of more than 6%, according to Oxford Business Group. The insurance penetration rate, meanwhile, stands at less than 2%, significantly below the OECD average of 8.9%, OBG said in its 'The Report: Qatar 2019'.

Despite a relatively small population of around 2.7mn, Qatar accounts for around 5% of insurance premiums in Mena.

These market characteristics, OBG said suggest significant potential for further growth. In the short term, however, much of the industry will be focused on regulatory matters; time is running out for insurers to comply with a new framework introduced in 2016 that aims to align Qatar's insurers with global best practices.

Over the past decade Qatar's insurance industry has emerged as one of the fastest growing in the region, showing a compound annual growth rate of 19.7% in total gross written premiums (GWP) between 2011 and 2016, according to Swiss Re. High oil prices and government spending on projects related to the 2022 FIFA World Cup were the primary drivers behind this notable expansion. Throughout 2017 (the year in which a blockade was imposed on Qatar by a quartet of Arab nations) the sector continued to expand in absolute terms, with GWP rising by 14.5% to finish the year at QR14.4bn (\$4bn).

Sector profitability, however, was negatively affected by a leading Qatari insurer's exposure to natural disasters in the US, as well as the more challenging business environment resulting from the blockade. Consequently, the industry's aggregate net profit for 2017 was 40% lower than the previous year, declining from approximately QR1.7bn (\$466.9mn) to QR1bn (\$274.6mn).

In the first nine months of 2018 Qatar's listed insurance companies continued to grow their assets, which expanded by 11.8% year-on-year from an aggregate QR47.9bn to QR53.6bn.

Despite the trend of regulatory convergence, Qatar's vibrant insurance industry continues to operate according to two distinct regulatory environments. The five largest domestic firms are supervised by Qatar Central Bank (QCB) and dominate the sector, accounting for around 80% of GWP, according to GCC financial advisory firm, Alpen Capital.

The largest of these, with total assets of QR40.1bn (as of September 2018) is QIC, which occupies a leading position within the market.

With total assets of around QR9.7bn, QGIRC is the second-largest domestically licensed insurer. It is followed by Doha Insurance Group with QR1.9bn, KTG with QR947.2mn and QIIC with QR940.1mn.

In terms of outlook, OBG noted that downside risks to industry growth are centred in the areas of regulation and taxation. Full compliance with the new regulatory framework will challenge some insurers in 2019, although the QCB has shown a willingness to extend the transition period in certain cases.

The introduction of value-added tax (VAT) in Qatar, originally expected in 2019 but recently deferred until an as-yet unspecified date, is also likely to present difficulties to the domestic industry. Experience in other GCC states has shown that claiming VAT on retail policies, in particular, can be a costly administrative exercise and that not all VAT liability on existing policies is recoverable.



Insurers in dilemma due to shortage of actuaries

The Ministry of Commerce and Industry plans to begin this month to enforce a decision which will extend a requirement to appoint an actuary for all types of insurance to all insurance companies. This requirement has long been imposed on life insurers.

However, industry executives told the daily newspaper *El Seyassah* that it would be difficult to comply with the rule because of the shortage of actuaries in the country, particularly Kuwaiti actuaries.

The sources said that the number of insurance companies that offer life insurance has been cut from around 10 to five at present because the

not been able to appoint actuaries. Thus, currently only five out of 39 insurance companies in Kuwait are engaged in life business.

They urged the government to grant time for the insurance industry to groom Kuwaitis as actuaries. Studying for actuarial qualifications take 5-7 years. Those who wish to become actuaries are also required to acquire practical actuarial experience and to have worked in the insurance sector.

The Ministry's decision does not specify the number of insurance companies which a single actuary can serve. However, the industry has submitted proposals to the Ministry to cap the number to five insurers. It costs an insurer at least KWD5,000 (\$16,435) a month to retain a part-time actuary.

Source: Middle East Insurance Review



Insurance market posts marginal premium growth

The insurance sector achieved growth of 3% during 2018, with the gross written premium reaching around \$1.7bn, according to the Minister of Economy and Trade, Mr Mansour Bteich.

He said that the industry faced pressure from the prevailing economic situation across the region and the political deadlock experienced in Lebanon for several months before the new coalition government was formed in February.

According to a report in *Executive Bulletin*, the minister outlined a strategy for the insurance

sector that will focus on the implementation of solvency requirements in a risk-based-capital regime, enforcement of sound governance in line with best international practices, incentivisation of mergers to create larger insurance institutions capable of providing enhanced services to policyholders, improved transparency particularly with regards to compulsory insurance contracts and related commissions, and the establishment of a prosperous environment for the protection and savings business.

Source: Middle East Insurance Review



Biggest life and non-life insurers to be ready for IPO by end-2020

State owned Misr Life Insurance and Misr Insurance, which are Egypt's largest life and non-life insurers respectively, are expected to be ready for initial public offerings by the end of 2020.

Mr Basel El Hiny, chairman and managing director of Misr Insurance Holding Company (MIHC), the parent company of the two insurers, told CNBC Arabia that the IPOs of the companies are "not on the fast track", according to a report by the online news service company *Enterprise*. Mr El Hiny added that the IPOs will not necessarily be held as soon as the companies are ready.

He said that the companies would offer up to 30% of their shares in the IPOs which was decided by

the government committee managing the state privatisation programme. However, he did not mention the amount of funds expected to be raised from the IPOs.

In March last year, the Ministry of Finance announced that it had selected 23 companies for the first phase of the state IPO programme, including the insurers. Last November, Public Enterprises Minister Hisham Tawfik announced that the flotation exercise would be carried out only after the two insurers had undergone restructuring, which included focusing on the companies' sales and marketing performance, as well as developing their IT systems.

Source: Middle East Insurance Review



رئيس الوزراء يصدر قرارا بتشكيل أول مجلس إدارة لصندوق ضمان حملة وثائق التأمين والمستفيدين منها لدى شركات التأمين

شركات التأمين، وما يترتب على ذلك من أثر إيجابي نحو رفع مستوى التصنيف الائتماني لصناعة التأمين في مصر. ولإضافة لأنجازات الرقيب على القطاع المالي غير المصرفي تحقيق عدة أهداف استراتيجية رئيسية منها تقوية الإطار التشريعي للأنشطة التي تندرج تحت رقابة وإشراف الهيئة - ومنها نشاط التأمين - وكذلك تحقيق إدارة أفضل للمخاطر المتعلقة بسلامة واستقرار الأسواق المالية غير المصرفية، حيث يعد التأمين أحد الأدوات الهامة لإدارة المخاطر الاقتصادية والطبيعية بهدف الحفاظ على الأصول الإنتاجية للإقتصاد الوطني.

وأضاف د. عمران أن الصندوق يخضع لإشراف ورقابة كاملة من الهيئة دون تدخل في إدارته والتي ستقوم بها أطراف صناعة التأمين وفقاً للنظام الأساسي المعتمد للصندوق، ويحق للرقابة المالية الإطلاع في أي وقت على سجلات الصندوق وطلب الدفاتر والمستندات بما يكفل الحصول على البيانات والإيضاحات اللازمة لأغراض الإشراف والرقابة، وعلى الصندوق أن يقدم البيانات والمعلومات والمستندات التي تطلبها الهيئة لهذا الغرض وفي المواعيد التي تحددها. ويكون للهيئة حق إجراء التفتيش المفاجيء على أعمال وانشطة الصندوق للتحقق من سلامة تطبيق القانون واللوائح الصادرة

والجدير بالإشارة أنه بنهاية العام الماضي صدر قرار رئيس مجلس الوزراء رقم 2734 لسنة 2018 والخاص بالنظام الأساسي لـ "صندوق ضمان حملة وثائق التأمين والمستفيدين منها لدى شركات التأمين"، والذي يهدف إلى تعويض حملة الوثائق الصادرة عن شركات التأمين والمستفيدين منها في الحالات الناشئة عن عدم قدرتها على الوفاء بالتزاماتها تجاه حملة الوثائق والمستفيدين منها وذلك عن المطالبات التي تنشأ بعد تاريخ إنشاء الصندوق في خطوة إحتوائية لحماية نشاط التأمين في مصر، وحدد النظام الأساسي للصندوق تشكيل مجلس إدارته من العملاء وذوى الخبرة وممثلين عن شركات تأمينات الحياة وشركات تأمينات الممتلكات والمسئوليات.

المصدر: موقع الهيئة العامة للرقابة المالية

- د. عمران: صندوق ضمان حقوق حملة وثائق التأمين يرفع مستوى التصنيف الائتماني لنشاط التأمين في مصر
- د. عمران: الصندوق يمثل خطوة طال انتظارها لفترة زمنية تزيد عن ٣٧ عاما لحماية صناعة التأمين من مخاطر التعثر

وضح الدكتور محمد عمران - رئيس هيئة الرقابة المالية أن قرار رئيس الوزراء رقم 1581 لسنة 2019 والصادر في نهاية الأسبوع الماضي بتشكيل أول مجلس إدارة "صندوق ضمان حملة وثائق التأمين والمستفيدين منها لدى شركات التأمين" يُعد الإجراء التنفيذي الأخير لتفعيل الصندوق بشكل نهائي، وليبدأ في ممارسة نشاطه في حماية حقوق حملة الوثائق في حالات تعثر شركات التأمين أو عجزها عن الوفاء بالتزاماتها.

وأضاف رئيس الهيئة أن الصندوق يمثل آلية للارتقاء بمستوى أداء صناعة التأمين في مصر وأحد الآليات المتعارف عليها دولياً في حماية حقوق حملة الوثائق، لما له من دور فعال في ضمان استقرار سوق التأمين وزيادة ثقة المتعاملين بشركاته.

قال د. عمران أن هذا الشهر سيشهد عقد أولى اجتماعات مجلس إدارة الصندوق والمشكل من ممثلين عن عملاء التأمين، وذوى الخبرة، وممثلين عن شركات تأمينات الحياة وشركات تأمينات الممتلكات والمسئوليات. وفي أولويات جدول أعماله استكمال متطلبات التشغيل من اختيار مقر الصندوق ووضع الهيكل التنظيمي له، ووضع تصور لموارد الصندوق من التزامات شركات التأمين - سواء كانت رسوم عضوية أو اشتراكات سنوية - للصندوق والسياسات اللازمة لإدارة أمواله.

وأشار رئيس الهيئة أنه مع انعقاد أول اجتماع لمجلس إدارة "صندوق ضمان حملة وثائق التأمين والمستفيدين منها لدى شركات التأمين" تتحقق خطوة طال انتظارها لفترة زمنية تزيد عن 37 عاما تتمثل في تفعيل المادة رقم (43) من قانون الإشراف والرقابة على نشاط التأمين رقم 10 لسنة 1981 والتي أوجبت إنشاء هذا الصندوق لتدعيم صناعة التأمين ضد مخاطر تعثر إحدى شركاته وزيادة ثقة المتعاملين في

Morocco approves law on Sharia-compliant insurance

Morocco allowed five Islamic banks and three windows to offer Sharia-compliant banking services in the country since early 2017

The upper house of Morocco's Parliament on Tuesday approved a law governing Sharia-compliant insurance, known as takaful, which is expected to give a much-needed boost to Islamic finance in the country.

Insurance companies will be able to launch takaful subsidiaries as soon as the law is published in the official bulletin, Islamic banking professionals told Reuters.

Morocco, the most advanced country in North Africa in developing Islamic finance, has allowed five Islamic banks and three windows to offer Sharia-compliant banking services in the country since early 2017.

Islamic banks, known in Morocco as participatory banks, avoid interest and pure monetary speculation.

Takaful will equip Moroccan Islamic banks with a life and general insurance mechanism, said Said Amaghdir, President of the Moroccan Association for Participatory Finance Professionals.

Islamic banks have so far issued uninsured property and car loans, known as mourabaha, for a total of 6 billion Moroccan dirhams (Dh2.31bn), Mr Amaghdir said.

But for takaful insurers to thrive there is a need for access to capital markets, he said, urging the bourse regulator to approve measures to enable Sharia-compliant investments for them.

"We need in Morocco a supreme financial services authority to ensure a better coordination between the different regulators: central bank, insurance regulator and bourse regulator to speed up processes," Mr Amaghdir said.

Source: Middle East Insurance Review

Morocco

Assurance maladie/Maroc : Le fonctionnement de la CMAM validé

Morocco

Le Conseil de gouvernement, a adopté le projet de décret portant application du décret portant création de la Caisse marocaine de l'assurance maladie (CMAM). Présenté par le ministre du Travail et de l'insertion professionnelle, ce projet de décret concerne particulièrement les dispositions relatives à l'autorité gouvernementale chargée de tutelle de la CMAM, à la constitution des membres du conseil d'administration de ladite caisse, ainsi qu'aux critères et modalités de leur nomination, indemnisation, révocation et démission de leur qualité de délégation. Il concerne aussi le transfert des meubles et immeubles, propriété de la Caisse nationale des organismes de prévoyance sociale (CNOPS), à la CMAM ainsi que les départements gouvernementaux auxquels l'application des dispositions du présent décret est confiée. En vertu de ce

projet de décret, la tutelle de la CMAM est confiée à l'autorité gouvernementale chargée du travail, en tenant compte des pouvoirs et prérogatives attribués au ministre de l'Économie et des finances, conformément aux textes législatifs et réglementaires concernant les établissements publics. Le Conseil d'administration de la CMAM est présidé par le Chef du gouvernement ou l'autorité gouvernementale déléguée par ses soins à cette fin. Outre son président, le Conseil comprend huit représentants de l'administration et un représentant de l'Agence nationale de l'assurance maladie (ANAM). Le Conseil d'administration est également composé de quatre représentants des sociétés mutualistes inscrites dans le système de l'assurance maladie obligatoire (AMO) relevant du secteur public, selon le projet de décret qui détermine les modalités de leur nomination.

Source: Infomédiaire Maroc



ضيوف الأمانة العامة
للإتحاد العام العربي للتأمين

قام كل من السادة/

- ← خالد صادق - نائب رئيس مجلس ادارة للشؤون الفنية - مصر القابضة للتأمين - مصر
- ← حسين الشربيني - المدير المالي والاداري - جمعية الامارات للتأمين - الامارات
- ← سامية حيدة - المدير التنفيذي للعمليات - شركة Wills Towers Watson - مصر

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